

**January 7, 2020** 

#### **Presents:**



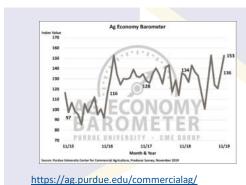
Grain futures closed mostly fractionally lower today as traders look forward to the plethora of USDA reports to be released Friday at NOON. Commodity funds were net sellers of 2k corn and 3k soybean futures while net buyers of 1k wheat futures.

Take a few minutes to read page 3 about the Phase 1 US/China deal.

USDA will release major reports this Friday 1/10/20 The final 2019 Crop Production, January WASDE, and Quarterly Grain Stocks reports will released at noon.

Average trade estimates are that the USDA will reduce their numbers across all of our crop markets. The trade is predicting lower corn and soybean production, lower quarterly and ending stocks, and reduced winter wheat seedings. The average trade estimate is for USDA to reduce world crop ending stocks and slightly reduce South American production, with the exception of Brazilian soybeans. See page 2 for estimates

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Each Thursday I do market analysis for Hoosier AgToday (HAT) Click this link to listen:

<b>Futures Closes</b>	1/7/2020				
Commodity	Symbol	Close	Change		
Mar 20 Corn	CH20	384.50			
Dec 20 Corn	CZ20	400.00			
Mar 20 Beans	SH20	944.00			
NOV 20 Beans	SX20	973.50	-0.50		
SOYBEANS/CORN '20	SX20/CZ20	2.43	0.00		
March 20Wheat	WH20	550.25			
July 20 Wheat	WN20	556.25			
US Dollar Index	DX	96.71	0.36		
Crude Oil WTI	CLG20	62.64			
Ethanol	AC	1.38	0.00		
Today vs Last Friday Close	Today	Last Friday	Change		
Mar 20 Corn	384.50		2.00		
Dec 20 Corn	400.00		0.75 2.50		
Mar 20 Beans	944.00	5 . 1.0			
NOV 20 Beans	973.50		2.00		
March 20 Wheat	550.25	3333	4.25		
July 20 Wheat	556.25	560.50	4.25		
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http://www.hoosieragtoday.com/







	USDA Jan 2020	Average Trade Est.	Estimate Range	USDA Nov 2019	INTL FCS Est.***
Corn		81.4	80.1-82.0	81.8	81.4
Soybeans		75.5	74.5-76.0	75.6	75.0

USDA 2019 Yield (in Bushels per Acre)					
USDA Jan 2020 Average Trac		Average Trade Est.	Estimate Range	USDA Nov 2019	INTL FCS Est.***
Corn		166.2	164.8-168.5	167.0	165.5
Soybeans		46.6	46.0-47.2	46.9	46.5

USDA 2019 Production (in Billion Bushels)					
	USDA Jan 2020	Average Trade Est.	Estimate Range	USDA Nov 2019	INTL FCS Est.***
Corn		13.513	13.217-13.701	13.661	13.472
Soybeans		3.512	3.463-3.560	3.550	3.488

USDA 2019/20 US Carryout (in Billion Bushels)					
	USDA Jan 2020	Average Trade Est.	Estimate Range	USDA Dec 2019	INTL FCS Est.***
Corn		1.757	1.537-1.915	1.910	1.796
Soybeans		0.424	0.310-0.490	0.475	0.438
Wheat		0.969	0.930-1.000	0.974	0.959

USDA 2019/20 World Carryout (in Million Tonnes)					
	USDA Jan 2020	Average Trade Est.	Estimate Range	USDA Dec 2019	INTL FCS Est.***
Corn		296.61	290.50-301.70	300.56	292.20
Soybeans		95.23	91.70-97.50	96.40	99.38
Wheat		287.32	278.20-290.00	289.50	287.50







# The following was excerpted from Midday Commentary from FCStone Monday January 6, 2020

Gregg Doud, the U.S. Chief Agricultural Negotiator, commented on the phase-one trade deal with China in an interview with Agri Pulse. Doud emphasized that China committed to purchase \$32 billion in agricultural products over two years above the baseline 2017 level of 24 billion per year. We will probably see it split a little heavier in 2021 than 2020. Some details of the 86-page agreement are expected to be released at signing on January 15, but while there are specific commitments for specific commodities, we should not expect those details to be made public. Look for China to purchase a wide range of products to meet the requirement, including pet food, fruits and vegetables, almonds, ethanol and dried distillers' grains and solubles. That last comment should be good for domestic corn demand.

China purchased \$124 billion in ag products globally in 2018. This agreement asks China to purchase \$40 billion of that total from the United States. Doud emphasized that people arguing that \$40 billion per year is too lofty do not understand the structural changes included in the agreement on non-tariff barriers, such as phytosanitary and sanitary rules. The compliance language in the agreement provides an enforcement mechanism matching the quantity or value of the product not being complied with. Doud believes that it will take several months before we should see significant change, due to the time it takes to adjust procedures and processes. He thinks "things will look very different" by the middle of this year due to trade agreements with China, Japan and USMCA, and he thinks people will be surprised at the specificity and complexity of the agreement details, emphasizing that his Chinese counterparts were extremely professional in their approach to the talks.

**Soybean export shipments** continue to disappoint, as shown in the graphic below, but the oilseed corrected higher after sharp losses on Friday. The hard wheat markets were also higher today, while Chicago corn and wheat both posted modest losses as traders focus on Friday's USDA crop reports. Cattle futures lead the meat sector higher on stronger demand expectations.

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## USDA December 2019 - WASDE Report—Tuesday December 10

USDA published the December WASDE Report today Tuesday 12/10/19. The numbers were mostly in line with trade estimates.

Click the following link for the briefing presentation given to the Secretary of Agriculture:

https://www.usda.gov/oce/commodity/wasde/Secretary\_Briefing/ Archive/2019/December\_2019\_WASDE\_Lockup\_Briefing.pdf

USDA 2019/20 US Carryout (in Billion Bushels)						
USDA Dec 2019 Average Trade Est. Estimate Range USDA Nov 2019 INTL FCS E						
Corn	1.910	1.919	1.890-1.960	1.910	1.861	
Soybeans	0.475	0.476	0.455-0.500	0.475	0.522	
Wheat	0.974	1.010	0.989-1.025	1.014	0.964	

USDA 2019/20 World Carryout (in Million Tonnes)					
USDA Dec 2019   Average Trade Est.   Estimate Range   USDA Nov 2019   INTL FCS E					
Corn	300.56	295.52	292.00-298.20	295.96	295.67
Soybeans	96.40	95.46	93.90-96.80	95.42	101.91
Wheat	289.50	286.18	283.90-288.50	288.28	287.94

USDA 2019/20 South American Production (in Million Tonnes)					
USDA Dec 2019 Average Trade Est. Estimate Range USDA Nov 2019 INTL FCS I					
ARG Corn	50.000	49.77	49.00-50.00	50.00	51.50
ARG Soybeans	53.000	53.00	52.00-54.00	53.00	54.00
BRZ Corn	101.000	100.93	100.00-101.50	101.00	99.92
BRZ Soybeans	123.000	123.03	122.00-124.00	123.00	121.60







# Links to November 2019 USDA Report Data - 11/08/19

November 2019 USDA Crop Production—Executive Briefing:

https://www.nass.usda.gov/Newsroom/Executive Briefings/2019/11-08-2019.pdf

November 2019 USDA WASDE—Briefing to the Secretary of Agriculture

https://www.usda.gov/oce/commodity/wasde/Secretary Briefing/Archive/2019/ November 2019 WASDE Lockup Briefing.pdf

**USDA November Crop Production Report** 

https://release.nass.usda.gov/reports/crop1119.pdf

November 2019 USDA WASDE Report

https://www.usda.gov/oce/commodity/wasde/wasde1119.pdf

### **USDA FSA Prevented Planting Data**

https://www.fsa.usda.gov/news-room/efoia/electronic-reading-room/frequently-requested-information/crop-acreage-data/index

U.S. Supply and Demand (WASDE) Spreadsheets (Current & Historical)

https://www.agmanager.info/grain-marketing/grain-supply-and-demand-wasde/us-supply-and-demand-wasde-spreadsheets







#### CFTC Funds Net (# cnts) Futures Only (COT REPORT)

Date	Corn	Soybeans	Wheat
12/4/2018	39,910	-12,576	-27,025
12/11/2018	89,734	-683	-22,455
12/18/2018	124,427	13,166	-3,612
12/24/2018	90,880	-3,239	-18,325
12/31/2018	49,188	-14,295	5,000
1/8/2019	70,160	4,714	-16,877
1/15/2019	15,694	-16,698	-15,708
1/22/2019	33,319	-15,294	-8,541
2/5/2019	-6,584	11,680	-6,555
2/12/2019	-32,825	-2,128	-14,320
2/19/2019	-103,699	-37,987	-47,511
2/26/2019	-117,947	-32,408	-60,205
3/5/2019	-192,847	-46,756	-73,919
3/12/2019	-282,981	-89,050	-75,778
3/19/2019	-282,845	-62,204	-78,699
3/25/2019	-218,427	-47,700	-64,550
4/2/2019	-263,768	-69,153	-57,883
4/9/2019	-289,859	-70,734	-56,958
4/16/2019	-326,887	-92,744	-69,970
4/23/2019	-344,185	-133,944	-76,715
4/30/2019	-318,964	-148,036	-89,103
5/7/2019	-268,998	-163,028	-86,931
5/14/2017	-298,551	-171,141	-81,837
5/21/2019	-117,954	-157,998	-40,159
5/28/2019	-22,294	-128,137	-23,206
6/4/2019	95,262	-90,280	-12,080
6/11/2019	121,742	-88,889	5,274
6/18/2019	155,030	-54,275	25,554
6/25/2019 7/2/2019	176,583 169,425	-38,864 -40,587	30,032 34,473
7/9/2019	174,318	-45,750	27,583

12/31/2019	Corn	Soybeans	Wheat
COT Actual	-85,115	-7,524	22,059
Est on date	-89,717	-26,888	26,389
Diff (Act-			
Est)	4,602	19,364	-4,330

	Date	Corn	Soybeans	Wheat
	7/16/2019	178,732	-42,481	15,087
	7/23/2019	143,540	-42,656	6,603
	7/30/2019	105,907	-55,160	14,849
	8/6/2019	68,086	-76,318	7,121
	8/13/2019	21,527	-67,203	4,000
	8/20/2019	-82,266	-76,820	-4,248
	8/27/2019	-96,370	-75,551	803
	9/3/2019	-123,800	-71,558	-19,370
	9/10/2019	-143,467	-90,013	-8,905
	9/17/2019	-176,643	-45,612	-7,093
1	9/24/2019	-162,551	-43,053	-15,418
	10/1/2019	-128,031	-10,817	-16,014
	10/8/2019	-96,859	4,464	-13,446
	10/15/2019	-64,749	47,953	-3,662
	10/22/2019	-75,186	67,172	21,629
	10/29/2019	-88,118	65,849	7,769
	11/5/2019	-109,720	53,503	2,333
	11/12/2019	-120,536	25,460	3,720
	11/19/2019	-138,815	11,676	-178
	11/26/2019	-116,947	-44,656	8,359
	12/3/2019	-85,582	-101,718	18,008
	12/10/2019	-118,449	-114,250	9,157
	12/17/2019	-95,971	-80,140	24,643
	12/24/2019	-86,717	-33,888	16,389
	12/31/2019	-85,115	-7,524	22,059
	Wkly Change	1,602	26,364	5,670
	Record +	409,444	409,444	409,444
	Record -	-344,185	-133,944	-171,269
	Est Today	-93,115	-9,524	19,059
	Change	(2,000)	(3,000)	(3,000)

You can do a deep dive analysis into CFTC COT data on the CME website at:

http://www.cmegroup.com/tools-information/quikstrike/commitment-of-traders-fx.html





